# Consumerism And The Emergence Of The Middle Class In Colonial America

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Unending Capitalism Vintage "Amidst a thousand tirades against the excesses and waste of consumer society, What's Mine Is Yours offers us something genuinely new and invigorating: a way out." —Steven Johnson, author of The Invention of Air and The Ghost Map A groundbreaking and original book, What's Mine is Yours articulates for the first time the roots of "collaborative consumption," Rachel Botsman and Roo Roger's timely new coinage for the technology-based peer communities that are transforming the traditional landscape of business, consumerism, and the way we live. Readers captivated by Chris Anderson's The Long Tail, Van Jones' The Green Collar Economy or Malcolm Gladwell's The Tipping Point will be wowed by this landmark contribution to the evolving ecology of commerce and sustainability. Consumerism in Twentieth-Century Britain Cambridge University Press

the world. Over centuries, profits from its growth and sales funded wars and fueled colonization, and its cultivation brought about massive changes--in land use, labor systems, market practices, and social hierarchies--the effects of which are with us even today. A Thirst for Empire takes a vast and in-depth historical look at how men and women--through the tea industry in Europe, Asia, North America, and Africa--transformed global tastes and habits and in the Table of contents process created our modern consumer society. As Erika Rappaport shows, between the seventeenth and twentieth centuries the boundaries of the tea industry and the British Empire overlapped but were never identical, and she highlights the economic, political, and cultural forces that enabled the British Empire to dominate--but never entirely control--the worldwide production, trade, and consumption of tea. Rappaport delves into how Europeans adopted, appropriated, and altered Chinese tea culture to build a widespread demand for tea in Britain and other

"Tea has been one of the most popular commodities in global markets and a plantation-based economy in South Asia and Africa. Tea was among the earliest colonial industries in which merchants, planters, promoters, and retailers used imperial resources to pay for global advertising and political lobbying. The commercial model that tea inspired still exists and is vital for understanding how politics and publicity influence the international economy ..."--Jacket.

# A Thirst for Empire Routledge

Politics, Products, and Markets Wiley-Blackwell The story behind the reckless promotion of economic growth despite its disastrous consequences for life on the planet. The notion of everexpanding economic growth has been promoted so relentlessly that "growth" is now entrenched as the natural objective of collective human effort. The public has been convinced that growth is the natural solution to virtually all social problems-poverty, debt, unemployment, and even the environmental degradation caused by the determined pursuit of growth. Meanwhile, warnings by scientists that we economic growth was likely to live on a finite planet that cannot sustain infinite economic expansion are ignored century. Although the book's or even scorned. In Collision arguments received positive Course, Kerryn Higgs examines responses initially, before how society's commitment to

growth has marginalized scientific findings on the limits of growth, casting them as bogus predictions of imminent doom. Higgs tells how in 1972, The Limits to Growth-written by MIT researchers Donella Meadows, Dennis Meadows, Jorgen Randers, and William Behrens III-found that unimpeded collide with the realities of a finite planet within a long the dominant narrative of

growth as panacea took over. after The Limits to Growth, Higgs explores the resistance the idea that growth is to ideas about limits, tracingessential continues to hold the propagandizing of "free sway, despite the mounting enterprise," the elevation of evidence of its costs-climate destabilization, pollution, growth as the central objective of policy makers, intensification of gross the celebration of "the magic global inequalities, and of the market," and the ever- depletion of the resources on which the modern economic widening influence of corporate-funded think tanks-a edifice depends. parallel academic universe Gender, Civic Culture and dedicated to the dissemination Consumerism Cambridge University Press of neoliberal principles and Looks at advertising during the 1960s, to the denial of health and focusing on the relationship between environmental dangers from the the counterculture movement and effects of tobacco to global commerce. warming. More than forty years

## Land of Desire SAGE

The central question in Work, Consumption and Culture is whether consumption has now displaced production as the defining factor in the lives of those in the industrialized West. This book offers a comprehensive review of the key issues in the production/consumption debate, and where it might lead in the future. Key to Paul Ransome's argument is the hypothesis that affluence is the crucial factor in the shift away from work and towards consumption. Uniquely emphasizing the links between work, consumption and culture, rather than keeping each

element separate, the author looks at: - the changing significance of work in society - the meaning, growth and significance of affluence - the growing importance of consumption as a source of identity and its implications the impact of the shift to consumption on work/life balance Work, Consumption and Culture engages the reader with its lively debating style. It is an essential introduction for sociology and cultural studies students on courses relating to consumption and the role of work in contemporary society. `This book offers a balanced account of the changing importance of work and consumption in contemporary industrial society. Clearly written, the author identifies the central role that affluence plays in the relationship between work and consumption, and in the development of social life and individual identity' - Professor Paul Blyton, Cardiff Business School The Captains of Consciousness Harvard University Press Consumption practices in China have been transformed at an unprecedented pace. Under Mao Zedong, the state controlled nearly all aspects of what people consumed, from everyday necessities to entertainment and the media; today, shoddy state-run stores characterized by a dearth of choices have made way for luxury malls and

hypermarkets filled with a multitude of products. Consumption in China explores what it means to be a consumer in the world 's fastest growing economy. LiAnne Yu provides a multi-faceted portrait of the impact of increased consumption on urban spaces, social status, lifestyles, identities, and freedom of expression. The book also examines what is unique and what is universal about how consumer practices in China have developed, investigating the factors that differentiate them from what has been observed among the already mature consumer markets. Behind the often staggering statistics about China are the very human stories that highlight the emotional and social

triggers behind consumption. This engaging book is a valuable resource for students, scholars and business professionals interested in a deeper understanding of what motivates China ' s consumers, and what challenges they face as more aspects of everyday life become commoditized. <u>Work, Consumption and Culture</u> Harper Collins

The study of consumption in social life is growing. Moving from being a relatively unimportant part of the processes of production, distribution, and exchange, questions of how people consume and to what ends now occupy center stage. Today's capitalism is exemplified by a global arena of consumption in which distance is no obstacle to distribution and ownership. Equally, social distinctions

that accompanied classically "modern" forms of consumption are now more complex and fluid than classifications of "high" and "popular" culture allow. This book addresses the rise of consumer culture and the various attempts to explain and account for it. It considers the view that a particular generational framework was formed in the post-war period and has been carried on into the early twentieth century with particular consequences for the experience of later life. The rise of individualism, of mass consumption, leisure and lifestyles have been accompanied by the democratization of social forms and for many a corrosion of community and social cohesion. The text highlights how understanding is gained from examining the generational habits that developed in tandem with the rise of mass consumption. Drawing on historical

perspectives and comparative studies, the

book addresses social change with reference to generation effects and conflict. Having set the scene in terms of the literature on consumption, lifestyles and generational change, the volume poses

key questions in relation to the transformation of later life that are addressed in turn by the contributors. This is a key volume as we enter the second decade of a new century.

The Changing Landscape of China 's Consumerism SAGE

A multidisciplinary analysis of the role of nutrition in generating hierarchical societies and cultivating a global epidemic of chronic diseases. What's Mine Is Yours University of Chicago Press

"A thorough and wide-ranging

synthetic account of social scientific research on consumption which will set the standard for the second generation of textbooks on cultures of consumption." - Alan Warde, University of Manchester "The multi-disciplinary nature of the book provides new and revealing insights, and Sassatelli conveys brilliantly the heterogeneity and ambivalent nature of consumer identities, consumer practices and consumer cultures Newcomers to consumer culture will find this an invaluable primer and introducton to the major concepts and ideas, while those familiar with the field will find Sassatelli's sharp analysis and discussion both refreshing and inspiring." - James Skinner, Journal of

Sociology "This is a model of what a text book ought to be. Over the past decade the original debates about consumption have been overlaid by a vast amount of detailed research, and it have come to understand ourselves as seems unimaginable that a single text couuld do justice to all of these. To do so would involve as much a commitment to depth as to breadth. I was guite astonished at how well Sassatelli succeeds in balancing the two... Ultimately, it's the book that I would trust to help people digest what we now have discovered about consumption and start from a much more mature and reflective foundation to consider what more we might yet do." - Daniel Miller, Material World Showing the cultural and institutional

processes that have brought the notion of the 'consumer' to life. this book guides the reader on a comprehensive journey through the history of how we consumers in a consumer society and reveals the profound ambiguities and ambivalences inherent within While rooted in sociology, Sassatelli draws on the traditions of history, anthropology, geography and economics to provide: a history of the rise of consumer culture around the world a richly illustrated analysis of theory from neo-classical economics, to critical theory, to theories of practice and ritual decommoditization a compelling discussion of the politics underlying our consumption practices. An

exemplary introduction to the history and theory of consumer culture, this book provides nuanced answers to some of the most central questions of our time.

#### Elsevier

The global phenomenon of political consumerism is known through such diverse manifestations as corporate boycotts, increased preferences for organic and fairtrade products, and lifestyle choices such as veganism. It has also become an area of increasing research across a variety of disciplines. Political consumerism uses consumer power to change institutional or market practices that are found ethically, environmentally, or politically objectionable. Through such actions, the goods offered on the consumer market

are problematized and politicized. Distinctions between consumers and citizens and between the economy and politics collapse. The Oxford Handbook of Political Consumerism offers the first comprehensive theoretical and comparative overview of the ways in which the market becomes a political arena. It maps the four major forms of political consumerism: boycotting. buycotting (spending to show support), lifestyle politics, and discursive actions, such as culture jamming. Chapters by leading scholars examine political consumerism in different locations and industry sectors, and in consideration of environmental and human rights problems, political events, and the ethics of production and manufacturing practices. This volume offers a thorough exploration of the phenomenon and its myriad

dilemmas, involving religion, race, nationalism, gender relations, animals, and our common future. Moreover, the Handbook takes stock of political consumerism's effectiveness in solving complex global problems and its use to both promote and impede democracy. Mass Media, Consumerism and National

# Identity in Postwar Japan John Wiley & Sons

This book analyzes the main post-war features of consumption. It traces the historical development of consumption and discusses the major contributions made by sociologists in discussing the subject. Robert Bocock is Senior Lecturer in Sociology at the Open University. Consumerism in World History Cambridge University Press Mass Media, Consumerism and

National Identity in Postwar Japan addresses Japan's evolving nationalism and national identity in relation to its newly rising consumerism during the two decades from 1952 to 1972, through a study of the transformation of the print media and the market for weekly and monthly magazines. Martyn Smith argues that the transformation of the print media in the 1950s and 1960s expanded the possibilities for social, individual and national identities in Japan. From the late 1950s, the growth in the market for weekly magazines was fuelled by the huge potential for advertising revenue, the rapid development of

the Japanese economy, and the necessity for the growth of a consumer society. This resulted in the merging of national identity with individual subjectivity – which this book describes as 'national subjectivity' – as the Japanese media promoted individual consumption to aid the recovery of the Japanese nation as a whole. Examining housewife magazines such as Fujin Koron, Fujin no Tomo and Fujin Gaho, as well as news magazines such as Mainichi Graph and Asahi Graph, and publications aimed at young people – Shukan Heibon and Heibon Punch – Smith shows how the relationship of

nationalism to everyday life is best understood by taking into account the changing nature of consumption in the period. By presenting an alternative to the traditional 'topdown' narrative of state-driven economic nationalism, this book therefore makes a unique contribution to the study of postwar Japanese history and Japanese nationalism.

Consumption in China Routledge In this engaging new book, Gerda Reith explores key theoretical concepts in the sociology of consumption. Drawing on the ideas of Foucault, Marx and Bataille, amongst others, she investigates the ways that understandings of ' the problems of consumption ' change over time, and asks what these changes can tell is today, but also questions what its us about their wider social and political contexts. Through this, she uses ideas about both consumption and addiction to explore issues around identity and desire, excess and control and reason and disorder. She also assesses how our concept of 'normal' consumption has grown out of efforts to regulate behaviour historically considered as disruptive or deviant, and how in the contemporary world the 'dark side' of consumption has been medicalised in terms of addiction. pathology and irrationality. By drawing on case studies of drugs, food and gambling, the volume demonstrates the ways in which modern practices of consumption are rooted in historical processes and embedded in geopolitical structures of power. It not only asks how modern consumer culture came to be in the form it

various manifestations can tell us about wider issues in capitalist modernity. Addictive Consumption offers a compelling new perspective on the origins, development and problems of consumption in modern society. The volume 's interdisciplinary profile will appeal to scholars and students in sociology, psychology, history, philosophy and anthropology.

## Consumerism Oxford University Press

Political Consumerism captures the creative ways in which consumers and citizens turn to the market as their arena for politics. This book theorizes, describes, analyzes, compares, and evaluates how

political consumers target corporations to solve globalized problems. It demonstrates the reconfiguration of civic engagement, political participation, and citizenship. Unlike other studies, this book also evaluates if and how consumer actions are or can become effective mechanisms of global change.

A History of Everyday Things Cambridge University Press Consumerism in China has developed rapidly. The Changing Landscape of China's Consumerism looks at the growth of consumerism in China from both a socio-economic and a political/cultural angle. It examines changing trends in consumption in China as well as the impact of these trends on society, and the politics and culture surrounding them. It examines the ways in which, despite needing to "unlock" the spending power of the rural provinces, the Chinese authorities are also keen to maintain certain attitudes towards the Communist Party and socialism "with Chinese Characteristics." Overall, it aims to show that consumerism in China today is both an economic and political phenomenon and one which requires both surrounding political culture and economic trends for its continued establishment. The ways in which this dual relationship both supports and battles with itself are explored through

apposite case studies including the use of New Confucianism in the market context, the commodification of Lei Feng, the new Chinese tourist as a diplomatic tool in consumption, the popularity of Shanzhai (fake product) culture, and the conspicuous consumption of China's new middle class. Provides innovative interdisciplinary research, useful to cultural studies, sociology, Chinese studies, and politics Examines changes in consumerism from multiple perspectives Allows both micro and macro insights into consumerism in China by providing specific case studies, while placing these within the context of geo-politics and grand theory

## The Conquest of Cool Oxford University Press

Ted Striphas argues that, although the production and propagation of books have undoubtedly entered a new phase, printed works are still very much a part of our everyday lives. With examples from trade journals, news media, films, advertisements, and a host of other commercial and scholarly materials, Striphas tells a story of modern publishing that proves, even in a rapidly digitizing world, books are anything but dead. From the rise of retail superstores to Oprah's phenomenal reach, Striphas tracks the methods through which the book industry has adapted (or has failed to adapt) to rapid changes in

twentieth-century print culture. Barnes and influence our habits of & Noble, Borders, and Amazon.com have established new routes of traffic in and around books, and pop sensations like Harry Potter and the Oprah Book Club have inspired the kind of brand loyalty that could only make advertisers swoon. At the same time, advances in digital technology have presented the book industry with extraordinary threats and unique opportunities. Striphas's provocative analysis offers a counternarrative to those who either triumphantly declare the end of printed books or deeply mourn their passing. With wit and processes through which books have

consumption, integrating themselves into our routines and intellects like never before.

Consumer Culture Routledge Good Citizenship in America describes a civic ideal of who enjoys membership in the state and what obligations that entails, and traces its history in America. Until 1865, this ideal called for virtuous political behavior (republicanism) but extended the franchise beyond early republican expectations (democracy). The book follows the brilliant insight, he isolates the invisible widening of the franchise to women and people of color and to those come to mediate our social interactions with little or no property following

economic development post 1865. In focusing on the relationship between the twentieth century, the civic ideal the counterculture movement and

was influenced by the increase of consumerism, its peak after World War II, and its subsequent decline. More recent citizenship, informed by environmental problems and growing global Darwinism, places a bigger and bigger emphasis on the 'economic conscience'. This is an easily accessible analysis of civic trends in America, and one that highlights much of what is decent in American life.

Consumerism and the Emergence of the Middle Class in Colonial America University of Chicago Press

Looks at advertising during the 1960s,

commerce.

Addictive Consumption John Wiley & Sons

This second edition of Consumerism in World History draws on recent research of the consumer experience in the West and Japan, while also examining societies less renowned for consumerism, such as those in Africa. By relating consumerism to other issues in world history, this book forces reassessment of our understanding of both consumerism and global history. Each chapter has been updated and new features now include: a chapter on Latin America Russian and Chinese developments since the 1990s the changes involved in trying to bolster consumerism as a response to recent international threats examples of

consumerist syncretism, as in efforts to blend beauty contests with traditional culture in Kerala. With updated suggested reading, the second edition of Consumerism in World History is essential reading for all students of world history.